

## **Harold Mangum- President/Psychologist-MTI**

**Harold Mangum**, Speaker, Trainer, Corporate Consultant.

As a training psychologist Harold trains, salespeople, professionals, and management teams how to increase sales, management leadership or just basic mental efficiencies in life. His training incorporates experiential memory coaching and mind/body technology, to blend mental consciousness training and mindful based memory coaching as a new paradigm. Harold enables salespeople, managers, sports professionals and students how to manage their thoughts, feelings, and attitudes before, during and after the sales presentation, management processes or sports endeavors. Managers learn how to become mental efficient coaches and leaders of their sales representatives or employees. Harold speaks from real world experience based on his experiences as a: former corporate director of training and development, high school and college athlete, certified corporate recruiter, entrepreneur, sales manager and professional mnemonics trainer.

Harold's clients include Fortune 500 companies such as Johnson & Johnson, Texas Instruments, Entergy, TXU, New York Life, Verizon, Schlumberger, Sprint, AT&T, Exxon, to name a few; as well as thousands of corporate salespeople, executives and students throughout the US.

Harold has been featured on Dallas Channel 8 News, Good Morning Arlington, Kenner's KTV76 business owner's development television and numerous other national radio and TV programs, such as ABC, CBS, FOX, newspapers and magazines around the US. His audio programs and books have been sold throughout the US. His programs have been included and approved for continuing education credits for CPA's, Prof. Engineers, Project Managers, and many other state societies.

His Public workshops are considered by many experts to be the gold standard in the field of psychological memory training workshops for sales teams, management, sports professionals and students throughout America. As a professional speaker, Harold has been recognized in many of the major associations and societies throughout the US. He is among the top 1% of mnemonics experts. He ranks among the top 5% of income earners in the professional mnemonic speaking industry.

Harold was appointed National Maritime Advisor in 1989, Chairman of SOFTA, Chairman of Material Pricing Committee of COPAS, and Chaired many other industry groups in the Oil and Gas Industry, and Church communities prior to specializing in Mnemonics.

Harold resides with his wife of 30 years, Sally Mangum in Dallas Texas. He is the father of two beautiful daughters. One an SMU graduate and successful Dallas magazine executive and his youngest North Texas graduate just appointed as a teacher in Denton School District. Two successful son-in-laws in the fields of corporate brand recruiting and one head high school basketball coach in Denton Texas.